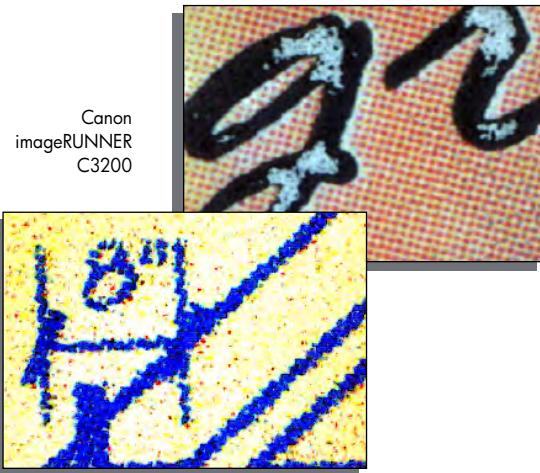


HP Color LaserJet 9500 vs. Canon Color imageRUNNER C3200



HP's superior text quality is easy to see.



These enlargements of color output on 219-gsm KromeCote media clearly demonstrate HP delivers superior print quality. The "gr" text is 24-point type.

1 PC Magazine, July 10, 2003. Visit <http://www.pcmag.com/sr> for details.

Significant differences between these printers could impact... user productivity:

Output quality — In our testing, documents printed on the HP Color LaserJet 9500 had better registration, sharper color text, and more fine detail than Canon imageRUNNER C3200 output. HP innovations like auto trapping, adaptive halftoning, and simplified color mapping, let the average user be successful with color.

Printing images and graphics — Thanks to our advanced halftoning technology, the HP Color LaserJet 9500 has a less noticeable dot pattern on images and graphics than the Canon imageRUNNER C3200.

Fusing heavy media — Specs don't always tell the whole story. For instance, although specifications for the imageRUNNER C3200 suggest it can handle slightly heavier media weights than the HP Color LaserJet 9500, in our testing the Canon device had trouble fusing heavy media. (See samples at left.)

total cost of ownership:

Proactive alerts — HP lets you set proactive alerts via HP Web Jetadmin or the printer's embedded Web server. Plus, HP Web Jetadmin lets you route specific alerts to multiple destinations, filter duplicate alerts, and set early thresholds for long-lead consumables. Canon does not provide any of these capabilities.

Support for non-Windows printing — Unlike Canon, HP offers full-featured support for non-Windows printing. When printing to the Canon imageRUNNER C3200, UNIX and Linux users may not be able to access advanced features like duplexing, finishing, and print-quality settings.

Reliability — HP is the only printing and imaging vendor to receive an "A" rating or better in PC Magazine's Service and Reliability Survey for 12 consecutive years. Canon has earned three "D" ratings plus a "C" and a "B-" in the last 5 years.¹

both productivity & TCO:

Pre-configured drivers — HP Web Jetadmin lets you batch configure driver settings on all end-users devices in one easy step. With Canon, you must configure one client at a time.

Discovery and reporting — HP Web Jetadmin offers 11 methods of discovery vs. only 2-3 for Canon Web NetSpot. In addition, an inexpensive (\$500) report-generation plug-in for HP Web Jetadmin captures statistics by device. Combining these features allows you to get a complete picture of your imaging and printing environment.

Wireless printing — HP offers best-in-class wireless printing via WiFi and Bluetooth™ technology. While Canon offers a wireless printing interface, you can't manage the device with Web NetSpot.

